# THIRD QUARTER RESULTS OF FISCAL YEAR END 2019

FEB 14, 2019



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Our objective will be to proactively manage our capital program as it relates to operational success and fluctuating commodity prices with a priority to maintain financial flexibility and achieve our production guidance. Champion Iron will closely monitor the budget and financial situation throughout the year to assess market conditions and will guickly adjust budget levels or pace of development in accordance with commodity prices and available funds from operations. The forward-looking information and statements included in this presentation are not guarantees of future performance and should not be unduly relied upon. 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The historical mineral resources mentioned are strictly historical in nature and are non-compliant to National Instrument 43-101 mineral resources and mineral resources standards, and should therefore not be relied upon. A qualified person has not done sufficient work to upgrade or classify the historical mineral resources as current National Instrument NI-43-101 compliant. All amounts are in Canadian dollars unless otherwise stated.

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#### **CONFERENCE CALL PARTICIPANTS**











### 2019 THIRD QUARTER HIGHLIGHTS









**4,883,400 WMT**ORE MINED

1,791,300 WMT
CONCENTRATE PRODUCED

\$49.4/DMT TOTAL CASH COST REVENUE \$147.5M NET INCOME \$31.2M

**4,531,400 WMT**ORE MILLED

**80.7%** ORE RECOVERY

\$55.5/DMT
ALL-IN SUSTAINING
COST

**\$0.05** EPS



#### **HEALTH AND SAFETY**

#### Lost time injury remains below the benchmark for open-pit mine\*

QUEBEC IRON ORE + CONTRACTORS						BENCHMARK FOR MINE	
	Q1	Q2	Oct.	Nov.	Dec.	YTD	OPEN-PIT -YEAR 2017- (SOURCE*:APSM)
Lost Time Injury Frequency Rate (LTIFR)	2.4	8.02	7.47	6.07	15.34	4.32	4.9
Disability Injury Severity Rate (DISR)	3.2	21.16	44.85	9.1	22.69	12.27	86.5

<sup>\*</sup>APSM: Association paritaire pour la santé et la sécurité au travail du secteur minier http://aspmines.qc.ca/

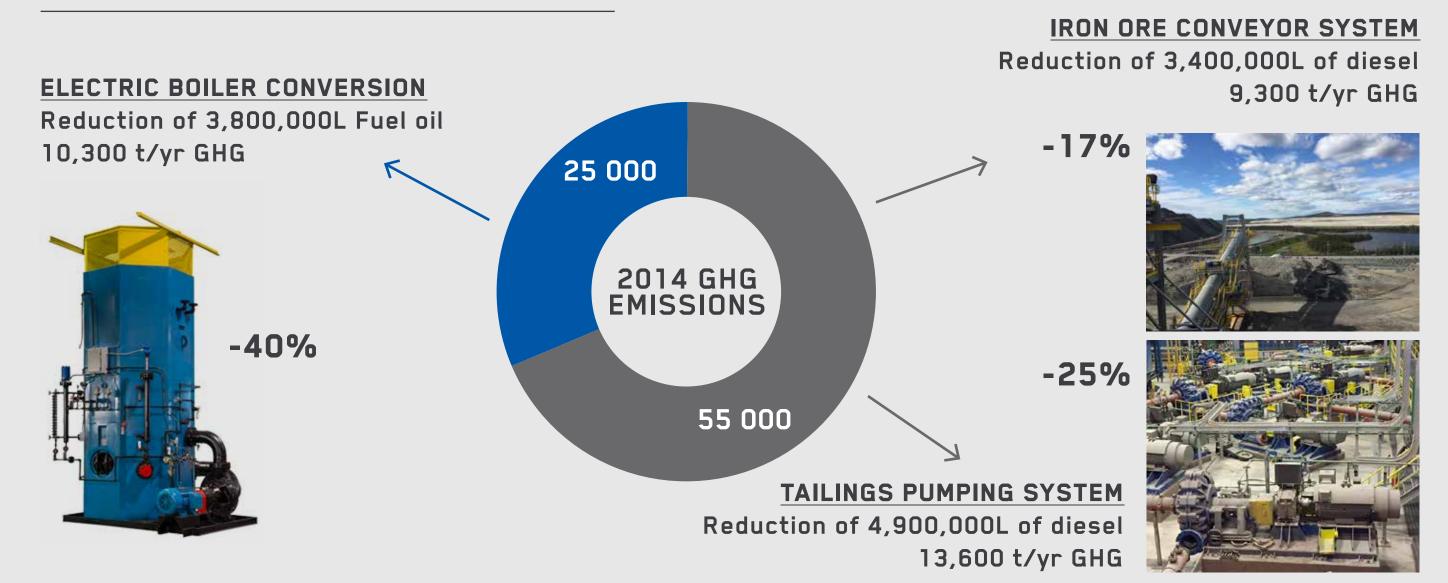
#### Initiative to further improve safety with immediate implementation of "Take 5"

ITEM	ACTION PLAN
Implementation of the "Take 5" process to increase safety reflexes	<ul> <li>Training of all employees by June 2019</li> <li>"Take 5" Program Audit during 2019 to ensure support by HSE group and take maximum advantage of this program rapidly</li> </ul>



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#### **ENVIRONMENT FOCUS**





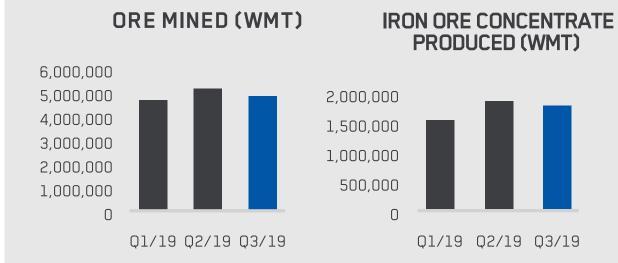
#### **OPERATIONS OVERVIEW**

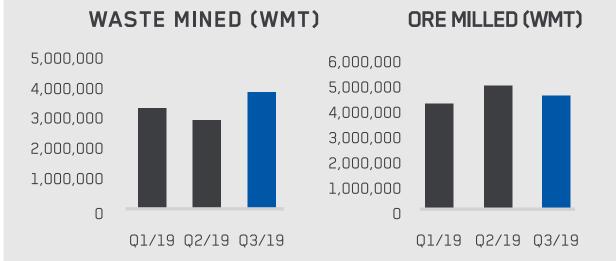
- → Record production month of 697,700 wmt in October
- → Completed first planned "semi-annual" shutdown

	Q1 2019	Q2 2019	Q3 2019	YTD
Waste mined (wmt)	3,372,900	2,978,400	3,847,100	10,198,400
Ore mined (wmt)	4,647,900	5,204,900	4,883,400	14,736,200
Strip ratio	0.7	0.6	0.8	0.7
Ore milled (wmt)	4,244,000	4,964,200	4,531,400	13,739,600
Head grade (%)	31.1	32.0	32.1	31.8
Recovery (%)	77.1	79.6	80.7	79.2
Fe (%)	66.5	66.6	66.4	66.5
Iron ore concentrate produced (wmt)	1,542,900	1,858,300	1,791,300	5,192,500
Iron ore concentrate sold (dmt)	1,740,400	1,931,700	1,711,500	5,383,600

TSX: CIA | ASX: CIA

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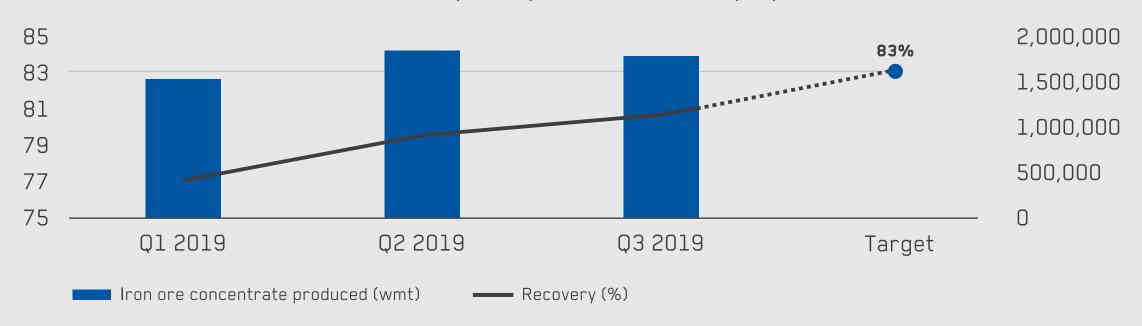




### FOCUS ON QUALITY WITH CONTINUOUS IMPROVEMENT IN ORE RECOVERY

- → Product quality remains priority. No contaminant discount on any shipments to date.
- → Achieved recovery as high as 86% in the period
- → Work programs in place to achieve target recovery of 83%

#### PRODUCTION (WMT) & RECOVERY (%)





#### THIRD QUARTER FINANCIAL RESULTS

PRODUCTION RESULTS	Q1 2019	Q2 2019	Q3 2019	YTD
Iron ore concentrate produced (wmt)	1,542,900	1,858,300	1,791,300	5,192,500
Iron ore concentrate sold (dmt)	1,740,400	1,931,700	1,711,500	5,383,600
FINANCIAL RESULTS (\$ MILLIONS)	Q1 2019	Q2 2019	Q3 2019	YTD
Revenue	150.7	174.7	147.5	472.9
EBITDA	45.0	81.3	65.4	191.7
Operating profit	40.6	77.2	62.8	180.6
Net profit	20.7	67.5	31.2	119.4
Cash flow from operation	46.7	2.90	89.1	138.7
Earnings (loss) per share - basic	0.03	0.10	0.05	0.18
Avg. realized selling price (per tonne)	86.6	90.4	86.2	87.9
Total cash cost (per tonne)	55.0	45.2	49.4	49.7
All-in sustaining cost (per tonne)	59.9	52.9	55.5	56.0
Cash operating margin (per tonne)	26.7	37.5	30.7	31.9
Cash operating margin (%)	30.8%	41.5%	35.6%	36.3%



#### HIGH-GRADE IRON ORE ATTRACTING HIGHER SELLING PRICE

→ Strong premium of nearly 28% for our material over P62 benchmark

### Q3 NET AVERAGE REALIZED SELLING PRICE



Increase and Total

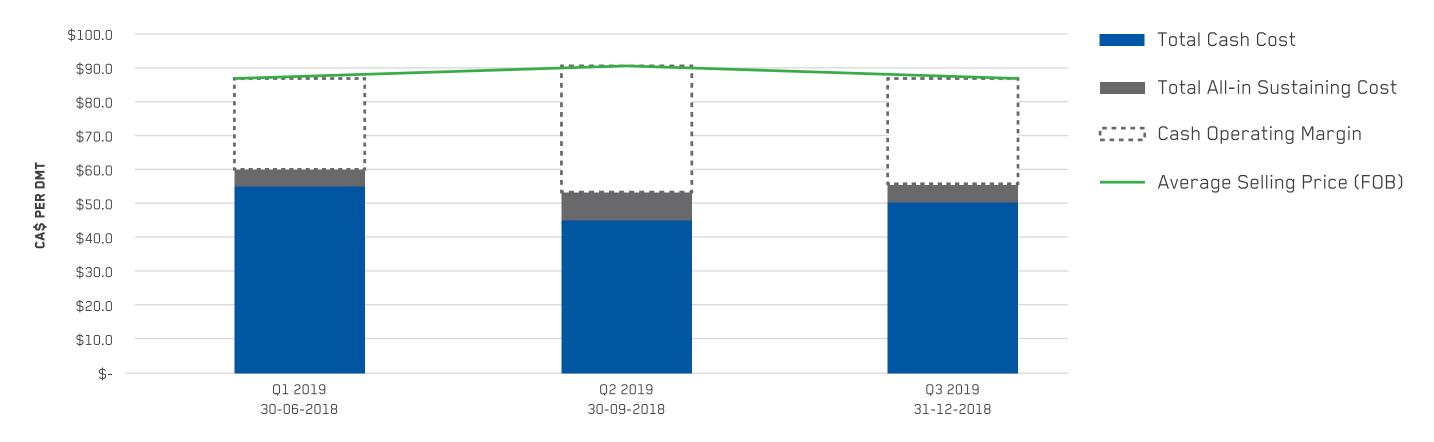
Decrease



#### **CONSISTENT STRONG CASH OPERATING MARGIN**

→ Strong cash operating margin contributing to an EBITDA of 41% for the first nine months of operations

#### CASH OPERATING MARGIN PER TONNE





#### **BALANCE SHEET**



\$185.4 MILLION CASH & SHORT-TERM INVESTMENTS

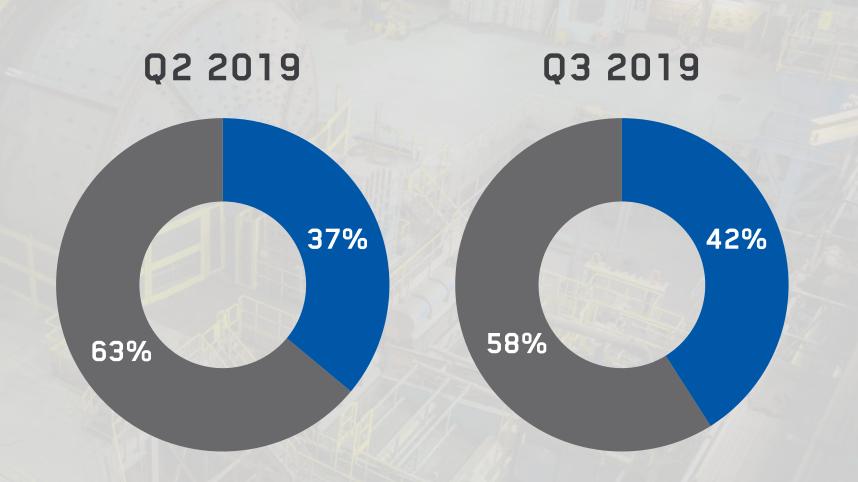


\$316.8 MILLION LONG-TERM DEBT\*
(FACE VALUE)



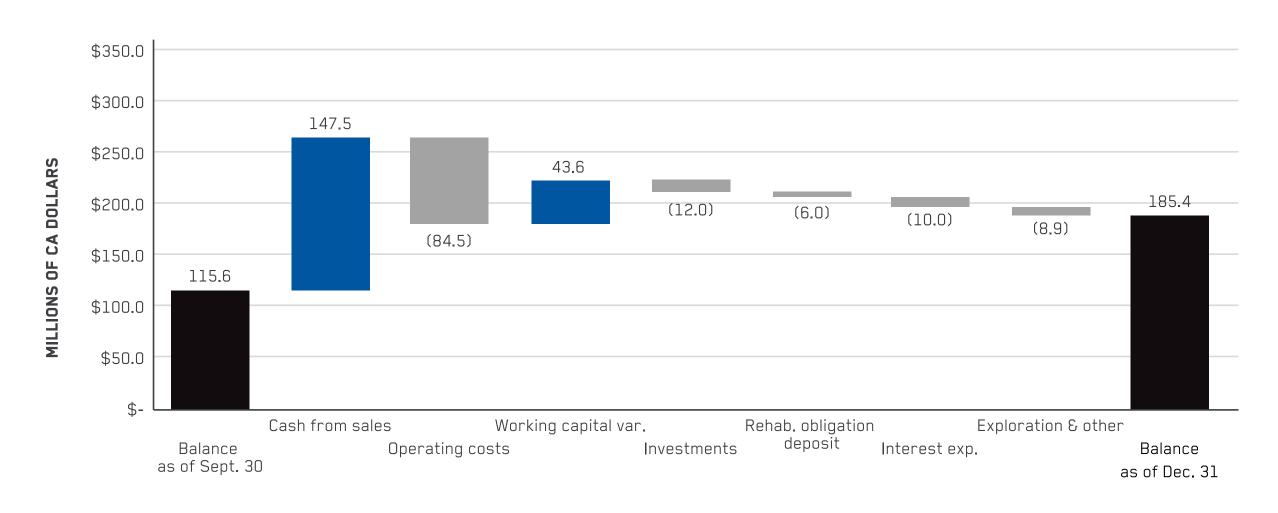
Long-Term Debt

\*Consistent FX of CA\$0.77





## THIRD QUARTER STRONG CASH FLOW GENERATION





# GROWTH

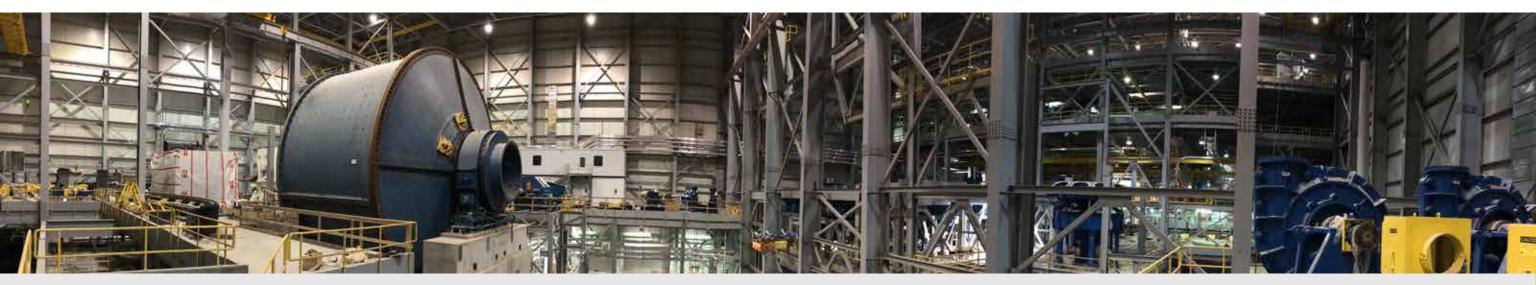
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### PHASE 2 FEASIBILITY STUDY ON TRACK

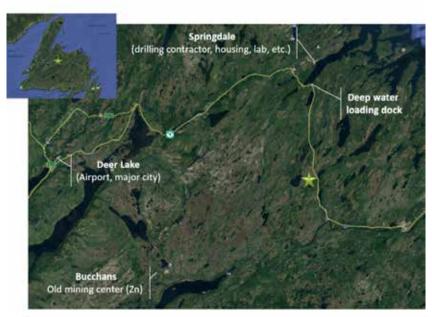
- → Extensive capital already sunk by prior owner
- → Applied for "Option Analysis Report" to Environment of Canada in December
- → Continue to target summer 2019 for release of "Phase 2" feasibility study
- → First production expected by 2021 pending final investment decision
- $\rightarrow$  500 jobs during construction & 200 permanent operational jobs



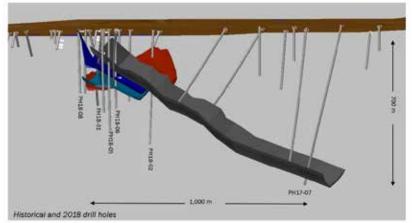
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#### **EXPLORATION ACTIVITIES**

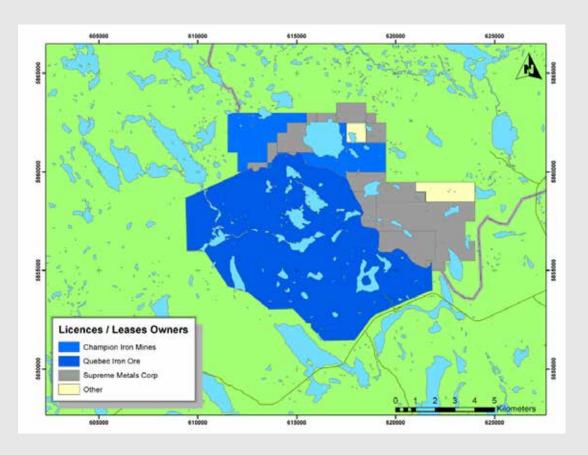
#### **POWDERHORN - NEWFOUNDLAND**



- → Assays pending on 9 600 m
- → New 4 000 m campaign
- → Samples north of 16% Zn



#### **SUPREME JOINT VENTURE - BLOOM EAST**



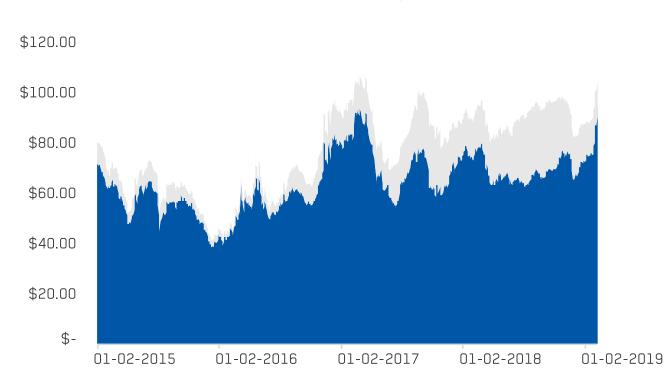
→ New JV with Supreme to test Iron ore and Cobalt anomalies on both sides of our mining claims.





### APPENDIX: IRON ORE PRICE & FREIGHT

#### IRON ORE PRICE US\$ (P62 & P65)



#### C3 FREIGHT BENCHMARK US\$



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### THANK YOU!

Contact us for more information.

MICHAEL O'KEEFFE, PRESIDENT & CEO

michael.okeeffe@championrion.com

MICHAEL MARCOTTE,
VP INVESTOR RELATIONS

mmarcotte@championironmines.com

1100 René-Lévesque Blvd. West, Suite 610 Montreal QC H3B 4N4

Tel.: +1 514 316 4858 Fax.: +1 514 819 8100

CHAMPIONIRON.COM

