## FIRST QUARTER RESULTS OF FISCAL YEAR-END 2020



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Our objective will be to proactively manage our capital program as it relates to operational success and fluctuating commodity prices with a priority to maintain financial flexibility and achieve our production guidance. Champion Iron will closely monitor the budget and financial situation throughout the year to assess market conditions and will quickly adjust budget levels or pace of development in accordance with commodity prices and available funds from operations. The forward-looking information and statements included in this presentation are not guarantees of future performance and should not be unduly relied upon. 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The historical mineral resources mentioned are strictly historical in nature and are non-compliant to National Instrument 43-101 mineral resources and mineral reserves standards, and should therefore not be relied upon. A qualified person has not done sufficient work to upgrade or classify the historical mineral resources as current National Instrument NI-43-101 compliant.

All amounts are in Canadian dollars unless otherwise stated.

# CONFERENCE CALL PARTICIPANTS



DAVID CATAFORD CEO



NATACHA GAROUTE CFO



MICHAEL MARCOTTE
VP INVESTOR RELATIONS

# 2020 FIRST QUARTER HIGHLIGHTS

### CHAMPION IRON 🖎









5,105,100 WMT ORE MINED 1,989,400 WMT CONCENTRATE PRODUCED \$54.3/DMT TOTAL CASH COST REVENUE \$277.9M EBITDA \$166.9M

4,780,000 WMT ORE MILLED 82.1% RECOVERY \$62.8/DMT ALL-IN SUSTAINING COST NET INCOME \$74.2M \$0.09 EPS (63.2% BASIS)\*

#### **HEALTH & SAFETY**

- → No severe lost time injury reported
- → Statistics in line with benchmark for open pit mining as set by ASPM
- ightarrow Additional measures in place to train wave of new personnel arriving at site

| QUEBEC IRON OF<br>Financial yea         | BENCHMARK 2019 |           |       |      |      |  |  |
|---|----------------|-----------|-------|------|------|--|--|
|   | April          | Q1<br>May | June  | YTD  |      |  |  |
| Lost Time Injury Frequency Rate (LTIFR) | 8,57           | 0         | 5,15  | 4,28 | 3,38 |  |  |
| Disability Injury Severity Rate (DISR)  | 2,85           | 0         | 18,02 | 6,85 | 9    |  |  |

<sup>\*</sup>ASPM: Association paritaire pour la santé et la sécurité au travail du secteur minier http://aspmines.qc.ca/

#### **ENVIRONMENT FOCUS**

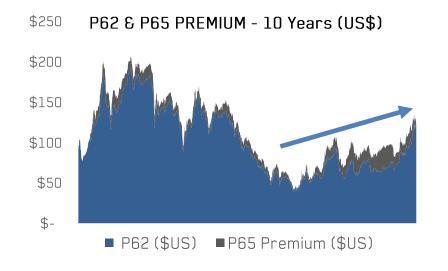
- → No occurrence of major environmental issue in the quarter
- → Accelerated coarse tailings containment dam rising
  - → Maintain safe freeboard for broader variety of situations
  - → Increase flexibility of tailings management ahead of organic growth plans
  - → Will only impact timing of expected tailings related costs



#### **INDUSTRY OVERVIEW**

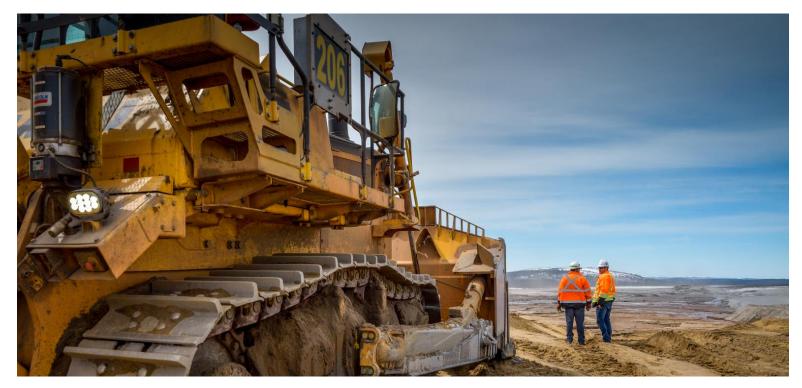


- → Highest realized price since commissioning
- → 100% unhedged
- → Low freight realized in the period





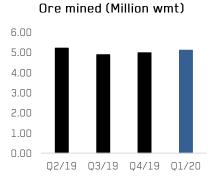
## **BLOOM LAKE OPERATIONAL RESULTS**



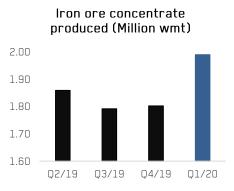
#### **OPERATIONS OVERVIEW**

- → Record quarterly production in Bloom Lake history
- → Initiatives aimed at improving short-term mine and plant reliability
- $\rightarrow$  2<sup>nd</sup> major planned shutdown completed in 6.5 days vs. 8 days in first shutdown
- → Annual run rate of 7.96M tpa vs. nameplate capacity of 7.4M tpa

|   | Q2/19 | Q3/19 | Q4/19 | Q1/20         |
|---|-------|-------|-------|---------------|
| Iron ore concentrate produced (Million wmt) | 1.86  | 1.79  | 1.80  | 1.99          |
| Iron ore concentrate sold (Million dmt)     | 1.93  | 1.71  | 1.74  | 1.91          |
| Waste mined (Million wmt)                   | 2.98  | 3.85  | 3.48  | 3.58          |
| Ore mined (Million wmt)                     | 5.21  | 4.88  | 4.98  | 5.11          |
| Strip ratio                                 | 0.6   | 8.0   | 0.7   | 0.7           |
| Ore milled (Million wmt)                    | 4.96  | 4.53  | 4.75  | 4.78          |
| Head grade Fe (%)                           | 32.0  | 32.1  | 30.6  | 1<br>1 32.5 1 |
| Recovery (%)                                | 79.6  | 80.7  | 80.4  | 82.1          |
| Fe (%)                                      | 66.6  | 66.4  | 66.3  | 66.2          |





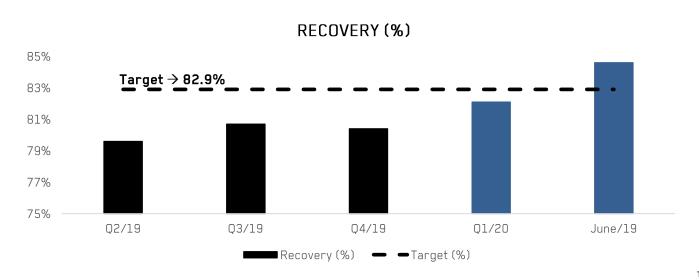




# FOCUS ON QUALITY CONTINUOUS IMPROVEMENT IN ORE RECOVERY



- → Highest quarterly recovery in Bloom Lake history at 82.1%
- → New record monthly recovery of 84.6% in June 2019
- → Work programs continue to achieve target recovery of 82.9% consistently



## FIRST QUARTER FINANCIAL RESULTS



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 $\rightarrow$  EPS negatively impacted by \$0.05 related to non-cash derivative instrument

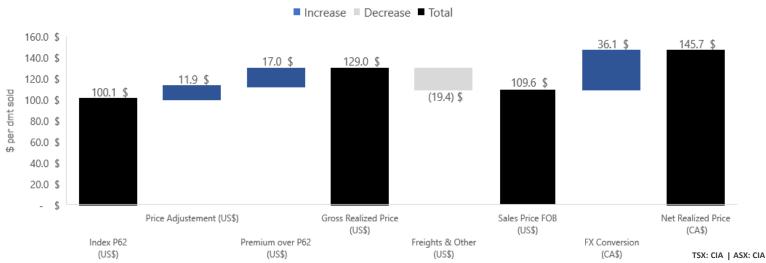
| Production Results                             | Q2/19     | Q3/19     | Q4/19     | Q1/20     |
|--|-----------|-----------|-----------|-----------|
| Iron ore concentrate produced (wmt)            | 1,858,300 | 1,791,300 | 1,802,000 | 1,989,400 |
| Iron ore concentrate sold (dmt)                | 1,931,700 | 1,711,500 | 1,744,000 | 1,906,700 |
| Financial Results (\$ MILLIONS)                | Q2/19     | Q3/19     | Q4/19     | Q1/20     |
| Revenue  | 174.7     | 147.5     | 182.2     | ¦ 277.9 ¦ |
| EBITDA   | 81.3      | 65.4      | 86.5      | ¦ 166.9 ¦ |
| Operating profit                               | 77.2      | 62.8      | 83.1      | ¦ 163.3 ¦ |
| Net profit                                     | 67.5      | 31.2      | 28.2      | ¦ 74.2 ¦  |
| Cash flow from operation                       | 2.9       | 89.1      | 38.0      | ¦ 91.9 ¦  |
| Earnings per share - basic (63.2% basis)       | 0.10      | 0.05      | 0.02      | .0.09     |
| Net average realized selling price (per tonne) | 90.4      | 86.2      | 104.4     | ¦ 145.7 ¦ |
| Total cash costs (per tonne)                   | 45.2      | 49.4      | 48.4      | ¦ 54.3 ¦  |
| All-in sustaining costs (per tonne)            | 52.9      | 55.5      | 55.4      | ¦ 62.8 ¦  |
| Cash operating margin (per tonne)              | 37.5      | 30.7      | 49.0      | ¦ 82.9 ¦  |
| Cash operating margin (%)                      | 41.5%     | 35.6%     | 46.9%     | 56.9%     |

## HIGH-GRADE IRON ORE ATTRACTING HIGHER SELLING PRICE



- → Highest realized price to date
- → Strong premium of 17% for our material over P62 benchmark
- → Lower premium offset by rising P62 benchmark price
- → Benefit from low freight and advantageous FX in period

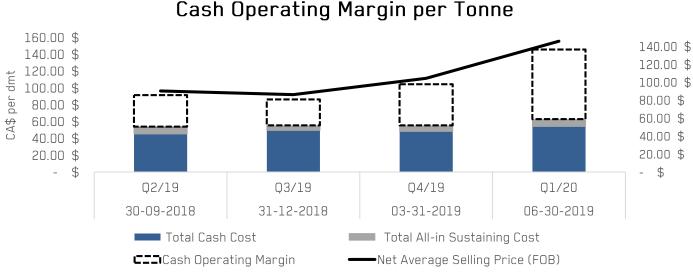
#### Q1/20 NET AVERAGE REALIZED SELLING PRICE



# RECORD CASH OPERATING MARGIN



- $\rightarrow$  Strong cash operating margin contributing to an EBITDA of \$166.9M, or EBITDA margin of 60% in Q1/20
- → Cash operating margin up 69.2% compared to prior quarter



#### **IMPROVING BALANCE SHEET**





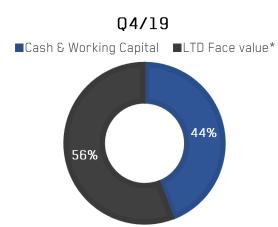
\$210.7 Million Cash & S-T Investments

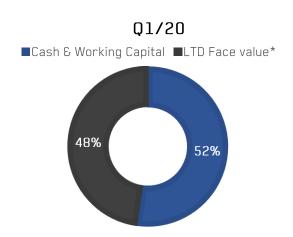


\$264.5 Long-Term Debt (Face Value)\*



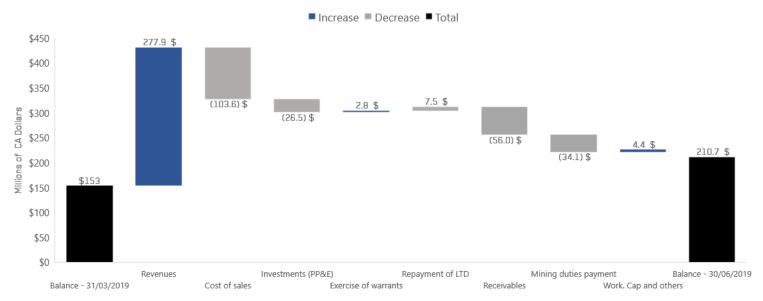
Net improvement of \$74.1 million since March 31, 2019





## FIRST QUARTER CASH FLOW

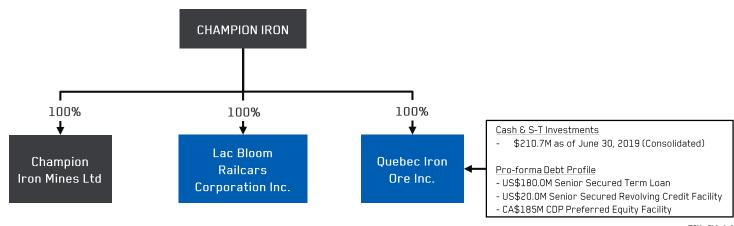
- → \$57.4M increase in cash quarter over quarter
- → One-time payment of \$34.1M for mining duties for fiscal year-end 2019
- → Increase in receivables of \$56M



#### RECENT TRANSACTIONS UPDATE

- ✓ Expect to close on recently announced transactions in Q2/20
- → Transaction to acquire 36.8% of QIO from Ressources Quebec, resulting in 100% ownership
- → Commitment for fully underwritten credit facility with Scotiabank and SocGen for US\$200M
- → Caisse de dépôt et placement du Québec (CDPQ) preferred equity for C\$185M
- → Plan to repay all existing debt facilities of US\$203M





## PHASE II – STATUS UPDATE



## PHASE II RAPID TIMELINE TO PRODUCTION



- → Ongoing preparation of technical report (43-101)
- → Report being prepared diligently by credible partners with conservative assumptions
- → Strong economics, robust and realistic plan
- → Initial \$68M budget being deployed
  - ✓ Ordered long lead time items
  - ✓ Engaged BBA as EPCM contractor
  - ✓ Launched detailed engineering
  - ✓ Hired key construction personnel

| PHASES / EVENTS<br>(CALENDAR PERIODS)  | 2019 |    |    |    | 2020 |     |      | 2021          |    |             |    |    |
|--|------|----|----|----|------|-----|------|---------------|----|-------------|----|----|
|  | Q1   | Q2 | Q3 | Q4 | Q1   | Q2  | Q3   | Q4            | Q1 | Q2          | Q3 | Q4 |
| > Initial \$68M work program approved  |      |    |    | Į  |      |     |      |               |    |             |    |    |
| Final funding consideration & approval |      |    |    |    | Î    |     |      |               |    |             |    |    |
| Remaining construction work            |      |    |    |    |      |     | 14mo |               | 1  |             |    |    |
| Mine fleet ordering and production     |      |    |    |    |      | 12r | πο   | $\Rightarrow$ |    |             |    |    |
| Mine ramp-up                           |      |    |    |    |      |     |      |               |    | <b>&gt;</b> |    |    |

## THANK YOU TO OUR STAFF



## THANK YOU!

Contact us for more information.

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