# FINANCIAL YEAR 2024 - ANNUAL GENERAL MEETING

AUGUST 28, 2024 – 5 PM (MONTREAL) AUGUST 29, 2024 – 7 AM (SYDNEY)



A RARE SOLUTION TO DECARBONIZE STEELMAKING

CHAMPION IRON 🖎

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Reference to a) P62: Platts TSI IODEX 62% Fe CFR China: b) P65: Platts IO Fines 65% Fe CFR China.

This Presentation has been authorized for release to the market by the CEO of Champion, David Cataford

All amounts are in Canadian dollars unless otherwise stated.

Specific forward looking statements are included in slides 1, 5, 6, 7, 9, 10, 16, 17, 18, 19, 20, 21 and 22.

## FORMAL BUSINESS OF THE ANNUAL GENERAL MEETING

1.

→ Receiving and considering the Company's Financial Report, together with the Directors' Report and Auditors' Report for the financial year ended March 31, 2024

2.

→ Presenting the Remuneration Report, Conditional Spill (if necessary), reapproval of the Omnibus Incentive Plan and Appointment of Additional Auditors to the Company as set out in the Annual Report of the Company for the financial year ended March 31, 2024



→ Electing eight (8) directors under eight (8) separate resolutions:

- Michael O'Keeffe
- David Cataford
- Gary Lawler
- Michelle Cormier

- Louise Grondin
- Jessica McDonald
- Jyothish George
- Ronnie Beevor

#### **FY2024 HIGHLIGHTS: NEW RECORDS SET**



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#### FINANCIAL YEAR 2024 RESULTS AND BALANCE SHEET AS OF MARCH 31, 2024



14,162,400 WMT CONCENTRATE PRODUCED

11,643,700 DMT CONCENTRATE SOLD

**79.5%** ORE RECOVERY



**\$ 75.9/DMT**TOTAL CASH COST<sup>1</sup>

\$ 90.9/DMT
ALL-IN SUSTAINING COST<sup>1</sup>



\$1,524.3M REVENUES

\$552.5M EBITDA<sup>1</sup>

\$234.2M NET INCOME

**\$0.45** EPS



\$400.1M CASH & CASH EQUIVALENTS

> \$552.2M SHORT-TERM AND LONG-TERM DEBT<sup>2</sup>

\$542.0M AVAILABLE AND UNDRAWN LOANS<sup>3</sup>

No significant workplace incidents in the period

No major environmental issues reported since the recommissioning of Bloom Lake in 2018

## **FY2024: CREATING A POSITIVE IMPACT**



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1,145 Employees<sup>1</sup>

57 Local and First Nations employees $^1$ 

\$403.3M Procurement from regional suppliers<sup>2</sup>

\$166.0M Income, mining and municipal taxes incurred<sup>2,3</sup>

\$170.3M Salaries & benefits<sup>2</sup>





100% Compliance with tailings management<sup>1</sup>

99% Mining wastewater reused or recycled<sup>4</sup>

**76.2** Cumulative hectares of revegetated area since 2018<sup>5</sup>

8.7% Reduction in Green House Gas (GHG) intensity<sup>6</sup>

### ENHANCED ESG DISCLOSURE



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- Published the 2023 Sustainability Report, aligned with several Environmental Social and Governance (ESG) disclosure frameworks including GRI, SASB and TCFD1
- 2023 results: Successfully met 11 out of the 12 sustainability targets set in 2023<sup>2</sup>,  $\rightarrow$ with a plan to improve health and safety measures for contractors going forward
- 2024 objectives: Optimized previous targets and introduced additional objectives in relation to diversity, community relations, emission reductions and governance



## 2023 SUSTAINABILITY REPORT HIGHLIGHTS<sup>3</sup>



- Improved health and safety performance
- Maintained our position as leading First Nations employer in the region



- Increased recycled water consumption, including 99% water reusage rate at Bloom Lake
- 100% compliance with tailings structure monitoring program



- Mapped our value chain emissions and established a Scope 3 assessment methodology
- Completed a climate physical risk assessment of our operations

## FY2024 AND Q1/FY25: ACCOMPLISHMENTS



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- → Final investment decision completed for the Direct Reduction Pellet Feed (DRPF) project, positioning the Company to contribute to the green steel transition
- → Declared and paid two dividends of \$0.10 per ordinary share
- → Successfully and safely mitigated the impact of two of the largest historical forest fires in the region





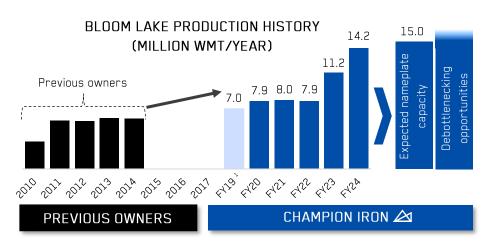


### **SOLIDIFYING OPERATIONS AND RECORD SALES**

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- → Annual production of 14.2M wmt in FY2024, an increase of 26.6% year-over-year, representing 94.4% of Bloom Lake's expanded nameplate capacity of 15 Mtpa
- → Q1/FY25 Results: Reported production of 3.9M wmt, benefiting from work programs completed to solidify operations and no major scheduled semi-annual shutdowns in the period





→ In July 2024, announced the acquisition of additional mining equipment and railcars, increasing operational flexibility in the near term with the potential to increase production and sales beyond Bloom Lake's current nameplate capacity in the future

Note: 1 Reflects Bloom Lake's commissioning year

## DIVERSIFIED CUSTOMERS AND POSITIONING FOR THE FUTURE

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- → Record annual iron ore concentrate sales of 11.6M dmt in FY2024, an increase of 9.9% year-over-year
- → Increased sales in Europe and successfully achieved first customer inventory linked sales strategy through the port of Rotterdam, optimizing access to customers
- → Advanced pricing discussions with several customers for the DRPF product
- → Q1/FY25: Record quarterly iron ore concentrate sales of 3.4M dmt, up 16.0% from the previous quarter and up 34.3% from the prior-year period





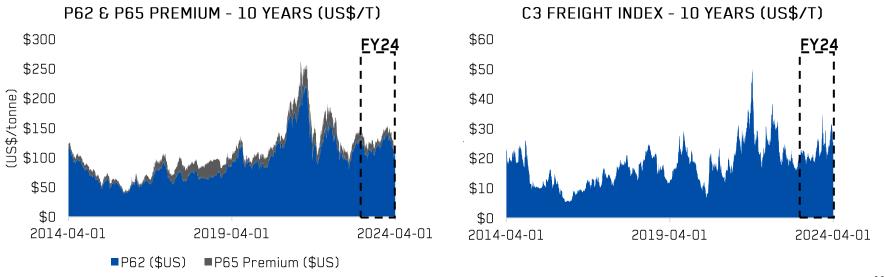
→ The Company continues to seek improvements from the rail operator to receive contracted haulage services to ensure that Bloom Lake's production, as well as the 3.0M wmt iron ore concentrate currently stockpiled at Bloom Lake<sup>1</sup>, is hauled over future periods

Note: <sup>1</sup> As at June 30, 2024

#### **FY2024: INDUSTRY OVERVIEW**



- ightarrow P65 index average of US\$130.9/dmt in FY2024, comparable to the previous year
- → Average premium of the P65 index over P62 index of 9.7%, a decrease of 3.4 percentage points year-over-year
- → C3 freight index average of US\$23.0/t in FY2024, a decrease of 0.8% year-over-year
- → Q1/FY25 Highlights: Iron ore prices declined, pressured by weak Chinese steel demand, the resurgence of Ukrainian exports and elevated exports from Brazil and Australia, partially offsetting dynamics including the introduction of additional economic stimulus measures by the Chinese government

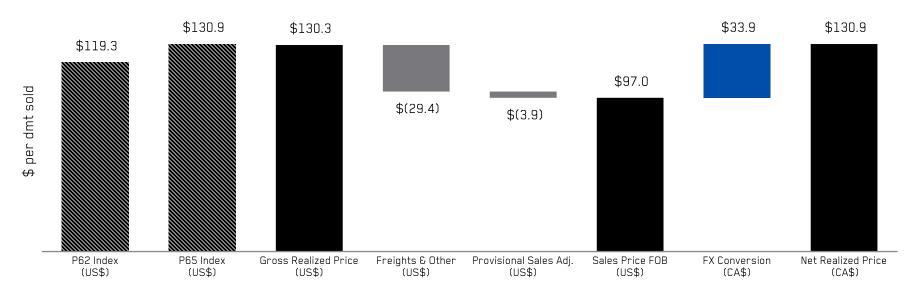


### **FY2024: PREMIUM PRODUCT PRICING**



→ FY2024 gross realized price<sup>1</sup>, including provisional price adjustments, of US\$130.3/dmt, in line with the P65 high-grade index average of US\$130.9/dmt in the period

- → Net realized price of \$130.9/dmt, relatively stable year-on-year
- $\rightarrow$  Q1/FY25 Results: Gross realized price<sup>1</sup> of US\$125.3/dmt, compared to the P65 index average of US\$126.1/dmt, and net realized price of \$135.7/dmt



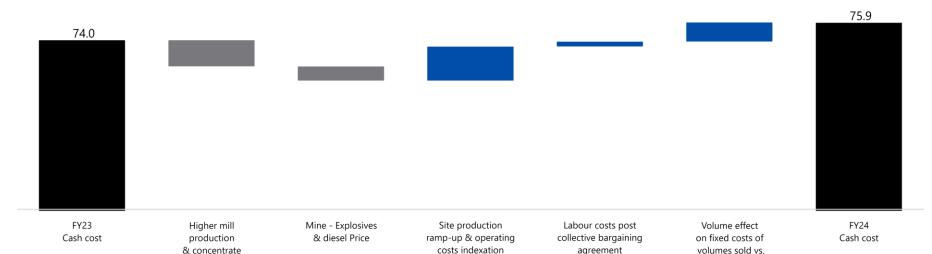
### **FY2024: PROVEN COST STRUCTURE**

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produced

- → <u>FY2024 results</u>: Total cash cost<sup>1</sup> of \$75.9/t, positively impacted by higher mill production with the completion of the second plant, offset by site production ramp-up and operating costs indexation
- → Q1/FY25 Results: Mining and processing costs¹ of \$47.9/dmt produced, an improvement of 17% quarter-on-quarter, and total cash cost¹ of \$76.9/dmt which remained comparable to the previous quarter due to the impact in change in inventory valuation

#### CASH COST1 FY24 VS FY23 (C\$/T)



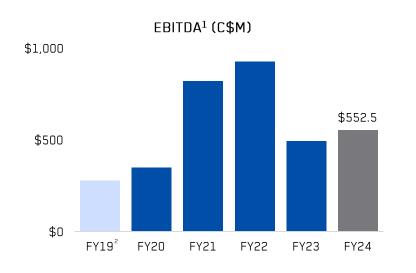
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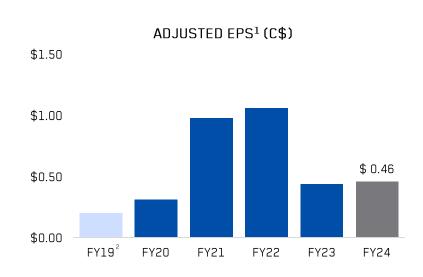
#### **FY2024: FINANCIAL RESULTS**



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- → Improved financial results year-on-year, positively impacted by higher sales volume, partially offset by higher net finance costs and higher current income and mining taxes
- $\rightarrow$  For the year ended March 31, 2024, revenues totaled \$1,524.3M (+9.3% YoY), net cash flow from operating activities of \$474.6M (+101.1% YoY), EBITDA<sup>1</sup> of \$552.5M (+12.0% YoY) and adjusted EPS<sup>1</sup> of \$0.46 (+4.6% YoY)
- $\rightarrow$  Q1/FY25 Results: Reported EBITDA<sup>1</sup> and EPS of \$181.2M and \$0.16, respectively (+113% and +220% vs. Q4/FY24)



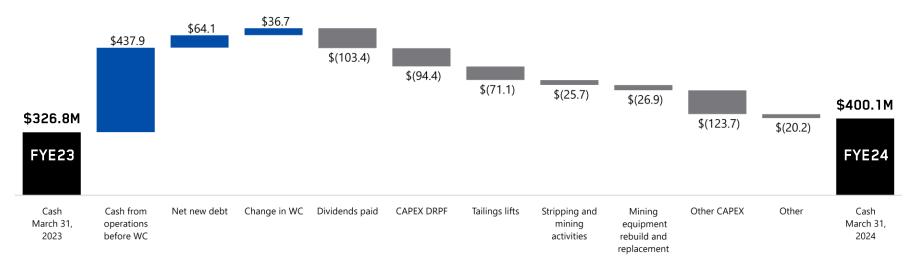


## ROBUST CASH POSITION WHILE INVESTING FOR THE FUTURE



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- → Substantial investments and capital return completed in FY2024, including:
  - Two dividend payments totalling \$103.4M
  - \$94.4M invested to advance the DRPF project
  - Increase in tailings and stripping activities in accordance with the mine plan following the second plant expansion
  - Other CAPEX including new garage to service the growing mining equipment fleet



### **FY2024: ROBUST BALANCE SHEET**

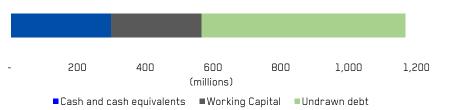


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	BALANCE SHEET AS AT	MARCH 31, 2024	JUNE 30, 2024
	Cash & cash equivalents	\$400.1M	\$294.7M <sup>7</sup>
	Working capital <sup>1, 2</sup>	\$208.0M	\$267.4M
\$ -	Short-term & Long-Term Debt <sup>1,3</sup>	\$552.2M	\$543.7M
	Available & undrawn Ioans <sup>1</sup>	\$542.0M <sup>4</sup>	\$600.9M <sup>5</sup>

- → Well positioned for growth with net cash<sup>1,6</sup> of \$55.9M and \$18.4M as of March 31 and June 30, 2024, respectively
- → Q1/FY25 results: Available liquidity¹ as at June 30, 2024, of \$860.8M, including \$259.9M unrestricted cash and \$600.9M in undrawn facilities
- → The Company expects its liquidity position to gradually benefit from the sales of the 3.0M wmt of iron ore concentrate stockpiled at Bloom Lake<sup>8</sup>

→ As at June 30, 2024, total cash and cash equivalents<sup>7</sup>, working capital and undrawn credit facilities exceed C\$1.1B





Notes: \(^1\) Non-IFRS financial measure, ratio or other financial measure. Refer to the disclaimer on page 2 of this presentation \(^2\) Shown as at March 31, 2024/June 30, 2024: Receivables: \(^1\)215.9M; Prepaid expenses and advances: \(^4\)47.4M/\(^5\)56.2M; Inventories: \(^3\)37.4M; Accounts payable and other: \(^2\)55.18M/\(^3\)51.51M) (for \(^0\)77.5, includes \(^5\)51.8M of dividends payable at June 30, 2024; Income tax payable: \(^4\)40.2M/\(^2\)68.9M\)\(^3\)5hown as at March 31, 2024/June 30, 2024: Short-term and long-term debt face value includes US\(^2\)30M/\(^5\)51.2M from Investissement \(^4\)Undrawn loans included US\(^4\)40M revolving facility \(^5\) Undrawn loans included US\(^4\)40M revolving facility and US\(^3\)30.8M from Caterpillar Financial Services \(^6\)80 cash equivalents, restricted cash, working capital net of short-term and long-term debt \(^7\) Including \(^3\)34.8M in restricted cash for the previously declared dividend payment paid on July 3, 2024\(^6\)8 at June 30, 2024



#### A CRITICAL MINERAL FOR OUR FUTURE

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Joining recent announcements by the governments of Québec and Newfoundland and Labrador, Canada's federal government added high-purity iron ore on their critical minerals list



Canada identifies critical minerals as:

- → Essential to the development of green steel
- → Integral to a sustainable low-carbon economy
- → Critical to the country's future economic prosperity



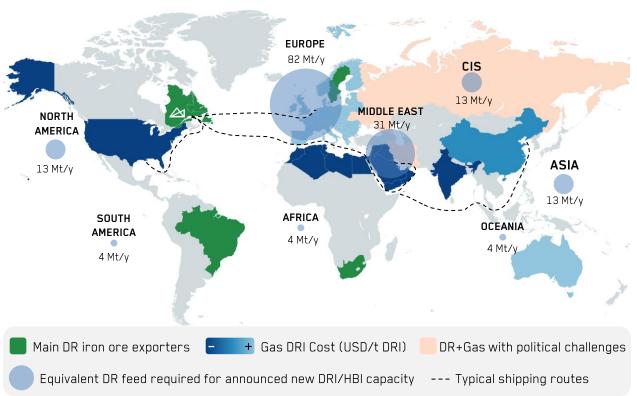
Leveraging this additional support and its vast portfolio of projects, Champion's vision is to unlock the substantial high-purity iron resources hosted in the Labrador Trough and provide a leading solution for the green steel supply chain

### POSITIONED TO SERVICE AN INDUSTRY IN TRANSITION



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#### CHAMPION'S DR QUALITY PELLET FEED IS STRATEGICALLY POSITIONED TO SERVICE GROWING MARKETS



- → Over 160 Mt of Direct Reduction (DR) quality iron ore will be required to supply the announced new Direct Reduced Iron (DRI) capacity to service Electric Arc Furnaces (EAF) steelmaking
- → With its vast high-purity iron resources, Champion offers a scalable opportunity to supply the growing demand for DR quality iron ore
- Champion is strategically located to service hubs with growing DRI demand and lowcosts of natural gas

## **GREEN STEEL SUPPLY CHAIN SOLUTIONS**



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DE-RISKING A VAST PROJECT PORTFOLIO REQUIRED FOR THE GREEN STEEL SUPPLY CHAIN

#### PRODUCTS OPTIMIZATION



#### MINING VOLUME INCREASE



UPGRADE BLOOM LAKE
Concentrator(s) to
DRPF quality iron ore

# 9 MTPA PROJECT aluating strategic partnerships a

KAMI STUDY COMPLETED

Evaluating strategic partnerships and opportunities to improve economics



DIRECT REDUCTION (DR) PELLETS

Evaluating pelletizing opportunities, including the ongoing study for the Pointe-Noire pellet plant



#### **BLOOM LAKE BEYOND 15 MTPA**

Ongoing evaluation to debottleneck operations and significant mineral resources creating opportunities beyond LoM



**CLUSTER II** 

Sizeable opportunity comparable in scale to Simandou Block 3 & 4<sup>1</sup>

## DRPF PROJECT UPDATE Q1/FY25



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- → DRPF project, upgrading half of Bloom Lake's nameplate capacity from 66.2% Fe up to 69% Fe, remains on schedule and on budget, with commissioning expected in H2 2025
- → Quarterly and cumulative investments of \$58.5M and \$153.8M, respectively, from the estimated total capital expenditures of \$470.7M¹
- → Continued active discussions with prospective customers to eventually supply DR quality iron ore, including pricing premiums to the Company's existing high-purity iron ore concentrate

DRPF PROJECT TOTAL EXPECTED CAPEX<sup>1</sup>
AS OF JUNE 30<sup>TH</sup>, 2024 (C\$M)



■Remaining capex ■Cumulative spend to date

Foundation work



Flotation cells



Thickener structure



Grinding equipment



#### FINANCIAL YEAR 2025 FOCUS



- → Ongoing sustainable environmental management and priority on the health and safety of our employees, partners and communities
- → Optimize operations at Bloom Lake, including the ongoing evaluation to debottleneck operations to produce beyond its 15M wmt nameplate capacity, and seek improvements from the rail operator to receive contracted haulage services
- → Complete the DRPF project and position the Company for future growth, including the potential for strategic partnerships for the Kami project
- → Diligent capital management and shareholder returns





# **UPHOLDING VALUES FOR A SUSTAINABLE FUTURE**



**TRANSPARENCY** 



RESPECT



INGENUITY



**PRIDE** 

# THANK YOU!



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# Contact us for more information

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